# **Lhybrids**

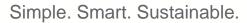
Simple. Smart. Sustainable.



## **AltWheels**

Tod Hynes – Founder & CEO

October 2017



## Fleet Electrification Leader



- ✓ HEV and PHEV upfits that complement major OEMs
- ✓ Vehicle Classes 2, 3, 4, 5, and 6
- ✓ Ford, GM & Isuzu powertrains and warranties stay intact
- ✓ Solutions w/ no compromises to fleet operations
- ✓ Trusted industry partner



# XL3®: The HEV Powertrain Upfit



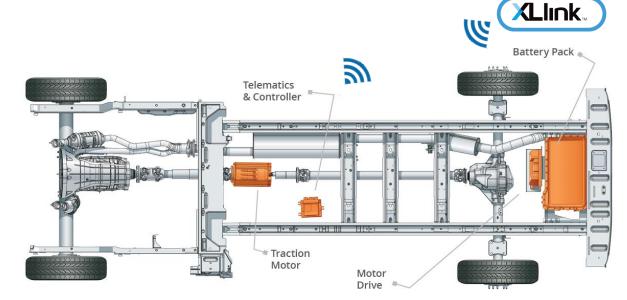


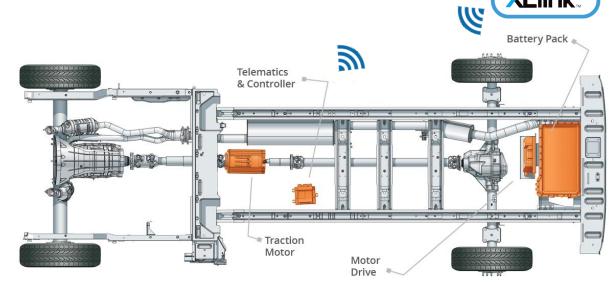




More to come...

**L**hybrids











**ACCELERATE** 



Class 2-6 vehicles ...and growing

# XL3 Hybrid Specifications













#### Class 2 and 3

- Chevy Express and GMC Savana vans
- Isuzu Reach van
- Ford Transit vans
- Ford F-150 (PHEV)
- Ford F-250
- Ford F-350 (Coming Soon)

#### **Class 4, 5 and 6**

- Chevy Express and GMC Savana cutaways
- Ford E-Series cutaways
- Ford F-59 Super Duty
- Ford F-450/550/650/750 (Coming Soon)
- Other Makes and Models (Coming Soon)

Features	Specifications
Hybrid system weight	350 lbs.
Electronic speed governor	65-85 MPH
Hybrid component warranty	3-Year // 75,000 miles

# XLP<sup>™</sup>: The PHEV Powertrain Upfit









- **Today:** PHEV upfit on Class 2A Ford F-150 pickups
- Tomorrow: PHEV upfits for Class 2B up to Class 6 trucks
- Performance: 50% improvement in MPG
- Fleet-Ready: Based on proven technology with 51 million miles















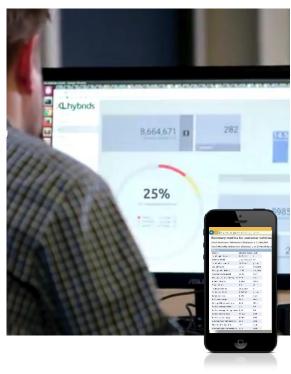


# XL Link<sup>™</sup>: The Connectivity Platform









#### **Historical Reporting**

- Operational metrics
- MPG and sustainability reports

# Near Real-Time Monitoring

- Service alerts
- HEV system diagnostics

#### **Predictive Intelligence**

- Energy management
- "Right powertrain, right drive cycle"

# 50+ Million Miles, 99.9+% Vehicle Uptime





Basin Control of the Control of the

Careful Bus

City of Boston



Winston Salem



Suffolk Bus



Wheaton College



Berkshire County



Yale University

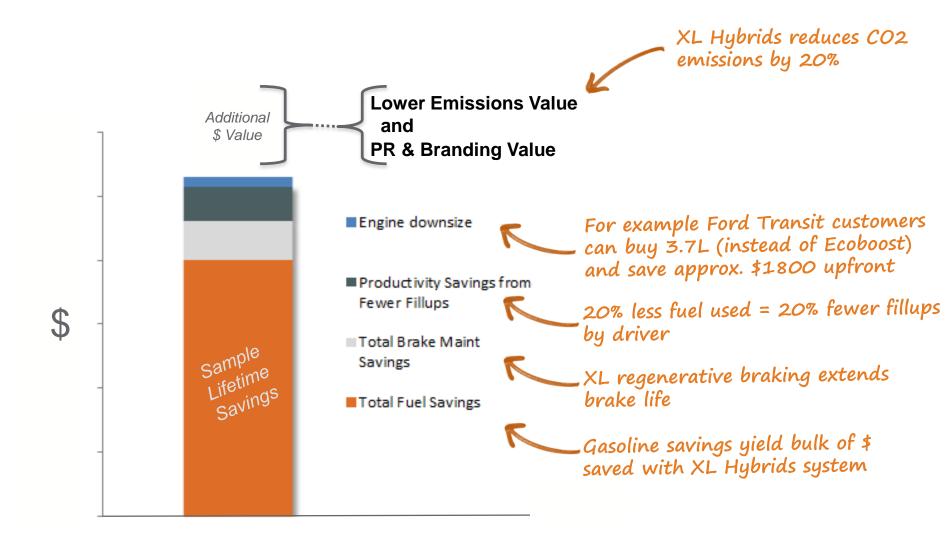


NorCal Vans

#### And many more fleet customers...

# XL3 Hybrid System Value





# Nationwide Installation & Service



10,000+





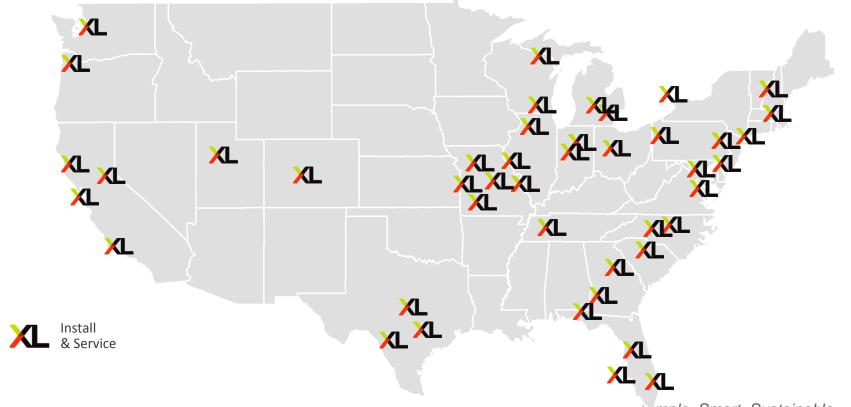


Annual Capacity
At XL Upfitters









# **Testing & Regulatory Validation**





California Environmental Protection Agency













XL Hybrids Trumpets 26% Gain in MPG

- √ 1<sup>st</sup>-ever Ford eQVM Supplier
- Unprecedented number of CARB executive orders
- ✓ Drove policy change for HVIP voucher
- ✓ FMVSS 301/305 Compliant
- Awarded DOE grant for MPG testing
- ✓ Proven 26% MPG gain on EPA City
  - Ford Transits and GM Vans
  - Reductions in CO2 and NOx

# VW Settlement and XL3 Hybrid Ordering



#### Settlement

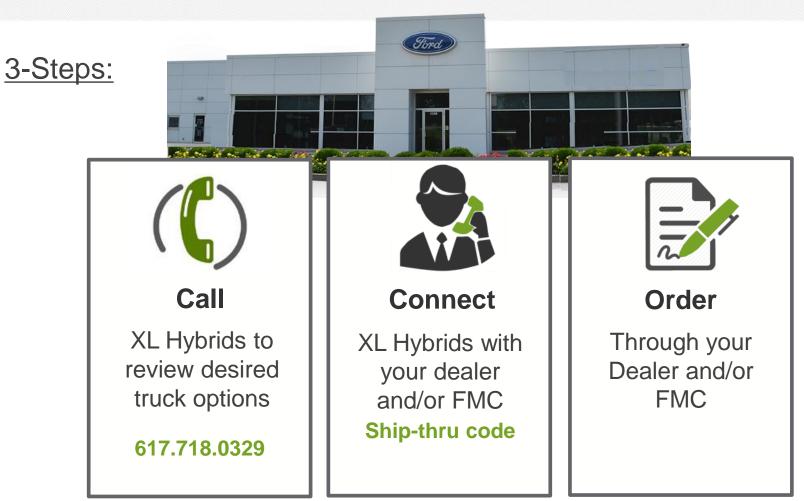
- \$2.7 billion in VW funds awarded to mitigate diesel emissions
- Focused on class 4+ commercial and government vehicles

#### Solution

- XL3 hybrid-electric upfits (no plug) for the following Class 4+ vehicles are available for VW-funded deployments:
  - GM 4500 Shuttle Buses
  - Ford E-450 Shuttle Buses
  - Ford F-450/550/650/750 Shuttle Busses (Coming Soon)
  - Ford F-59
- XL3 hybrid-electric upfits (no plug) are the easiest way to electrify your passenger wagons and shuttle busses
  - XL3 upfits can be ordered through any Ford dealer and many bus dealers

# XL Hybrids: Easy Ordering





You can also order off of these contracts:

- NJPA (www.nationalautofleetgroup.com)
- MA VEH102
- More coming...



For more information, please contact:

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